PIDA DISTRIBUTORS DELIVER

SALES THAT DRIVE INDUSTRY GROWTH

$5.13 billion
Supporting $5.13 billion in retail sales

$3.8 billion
Annual sales of more than $3.8 billion at wholesale

SUPPORT FOR YOUR PRODUCTS

109 distribution centers

37 distributors

2.4 million deliveries annually

7.9 million square feet of warehouse space

5,750 dedicated employees

920 sales professionals

21,300 unique SKUs in stock

40 REGIONAL TRADE SHOWS

20,500 attendees*

The Power of **D**®
growth through distribution

PIDA
Pet Industry Distributors Association

*Many retailers attend multiple distributor shows
Data collected from the 2018 PIDA Industry Size Survey