

“Through my association, I was introduced to APPI and the Energy Procurement Program for Manufacturers. By following APPI’s recommendations, I signed a fixed-price agreement with a reliable electricity supplier. I was able to reduce my cost and create budget certainty. I would recommend this program to all of the members.”

Drew Greenblatt
Marlin Steel Wire
Baltimore, MD

DEREGULATION offers your business the opportunity to seek the best combination of price, terms and conditions, and reliability from competing electricity suppliers. To realize these benefits, market knowledge and timing are essential. The ability to negotiate favorable contract terms and conditions is critical. APPI provides the knowledge and technical skills necessary to navigate complex energy markets.

THE PROCESS

As your independent energy consultant, APPI’s staff of industry analysts and regulatory experts will:

- Always represent your business, not the supplier.
- Analyze your electric accounts and existing supplier contracts.
- Solicit offers from qualified electricity suppliers.
- Work to obtain the best price, contract terms and conditions.
- Administer paperwork and manage the transition to the new supplier.
- Oversee your accounts moving forward for optimum performance.
- Monitor the market for new opportunities, continue its due diligence of suppliers, and provide education as needed.

HOW TO GET STARTED:

- Simply fax your most recent electricity account statement to APPI at **410-749-8769**.
- APPI will assign an Energy Consultant to work specifically with you on your electricity accounts.
- At the completion of the analysis, your APPI Energy Consultant will present to you the results, savings, or budget certainty opportunities, and a recommended course of action.

TO LEARN MORE, FAX THIS FORM TO APPI AT 410-749-8769

Name: _____
Title: _____
Company: _____
Address: _____
Phone: _____ Fax: _____
Email: _____