PET INDUSTRY DISTRIBUTORS ASSOCIATION

DISTRIBUTOR MEMBERSHIP APPLICATION

Pet Industry Distributors Association

Application is hereby made by the undersigned for admission to Distributor Membership in the Pet Industry Distributors Association. Through application for PIDA membership, I agree to abide by the By-Laws of the association.

Dues are based on gross sales as indicated on the enclosed dues schedule. All applications must be accompanied with payment for the first year's membership dues. Please answer all questions completely. **Failure to complete all information on this application will result in the rejection of your application. Please type or print**

Firm Name: _____ Website: _____

Address: _____

City: _____ State: _____ Zip: _____

Authorized Representative: _____ Title: _____

Telephone: ( )_____FAX: ( ) _____ E-Mail: _____

Alternate Contact: _____ Phone: _____ Email: _____

Distributor Membership Qualifications: Any entity that is a wholesale-distributor of multi-brands of manufactured pet products (including pet food) to independent pet retailers* shall be eligible for Distributor Membership. The Board of Directors (or its delegees) shall have discretion to determine whether an applicant shall be admitted as a Distributor Member based on all the facts and circumstances, including, but not limited to:

i. The number of manufacturers whose products are sold by the applicant to independent retailers.
ii. The length of time the applicant has been in business as a wholesale distributor of pet products.
iii. The number of independent retailers that recognize the applicant as a wholesale distributor of pet products.
iv. The size and nature of the applicant's warehouse facility and its location with respect to any retail pet outlet.
v. The type of catalog or merchandise listing that the applicant uses in the sale of the products it distributes.
vi. The nature of the applicant's sales staff and other services provided to customers.
vii. The methods that the applicant uses to deliver products to customers.

*For the purposes of these R&Rs, the term "independent retailers" shall not include any retail outlet in which the applicant or any officer, director, employee or partner of the applicant has any direct or indirect financial interest other than through the sale of pet products or pets (as applicable).

A. Our company is (check one) ☐ Single Proprietorship ☐ Partnership ☐ Corporation

B. We are a subsidiary/affiliate of: _____

C. The following are subsidiaries/affiliates of our firm: _____

D. At this time, we consistently purchase from approximately (_____) pet industry manufacturers for resale to independent retailers.

E. At the end of this application please list the name, address, person to contact and phone number of pet industry manufacturers with which you have open account terms and by whom you are recognized as a wholesaler-distributor of their line of goods.

F. At the end of this application please list the name, address, person to contact and telephone number of independent retailers that recognize your company as a distributor of pet products.

G. Under our present management, we have been in business since the month of _____, in the year _____

H. In our firm, we presently employ approximately (_____) persons, whose primary category of employment is as follows:
____Salespersons ____Office Personnel ____Warehouse Personnel ____Delivery Personnel ____Other

I. Is your warehouse physically connected to any retail pet outlet? ❑ Yes ❑ No

J. We occupy an approximate total of _____square feet in our building(s), of which:_____ square feet is warehouse space
_____square feet is office space. _____ square feet is other than warehouse and office space.

K. Total Annual Company Sales: (____) $10,000,000 (____) $10,000,000 - $50,000,000 (____) $50,000,000 to $100,000,000
(____) $100,000,000 -$250,000,000 (____) More than $250,000,000

L. Please include any non-confidential sales promotional material on your company and a copy of your printed letterhead.

PET INDUSTRY MANUFACTURERS

Provide list of pet industry manufacturers whose products are resold by applicant to independent pet retailers (required)

	COMPANY	EMAIL	CONTACT PERSON
1.			
2.			
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PET INDUSTRY DISTRIBUTORS ASSOCIATION
PO Box 347 · 1000 W Valley Road • Southeastern, PA 19399 • 610-257-7893 • Email: info@pida.org

INDEPENDENT RETAILERS

List independent retailers who recognize applicant as wholesaler - distributor of pet products (required)

	COMPANY	EMAIL	CONTACT PERSON
1.			
2.			
3.			
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PIDA DUES SCHEDULE

Distributor Membership

Gross Annual Sales:		Dues:
☐	Up to $10 million	$620
☐	$10 million to $50 million	$1,030
☐	$50 million to $100 million	$1,340
☐	$100 million to $250 million	$3,090
☐	$250 million and above	$6,180

Your dues are deductible as an ordinary and necessary business expense, and are not deductible as a charitable contribution. PIDA estimates that 15% of your dues are not deductible because of PIDA's lobbying activities on behalf of its members.
Our tax ID is: 36-2665370

Please return this form along with your check payable to:
PIDA, PO Box 347, 1000 W Valley Road, Southeastern, PA 19399 or
email info@pida.org.

To pay by credit card (Visa, MasterCard, Amex), complete the following:

Card Number: _____ Exp. Date: _____

Card Holder Name: _____ CVC: _____

Signature: _____

Cardholder Billing Address: _____

The information presented in this application for Distributor Membership accurately represents my company. I hereby acknowledge failure to complete all sections of this Application may result in the immediate rejection of my Membership Application.

Name: _____

Company: _____

Signature: _____

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